

Interior Design Sales Consultant

Rios Interiors, Inc. is a leading interior design company and retailer of quality one of kind home furnishings, located in the Historic Stockyards District in Fort Worth, Texas. Our 20,000 sq ft showroom elegantly captures the true essence of the Southwest with our collection of Rustic, Hacienda and Old World furniture, exclusively only to Rios Interiors, Inc.

JOB DESCRIPTION

At Rios Interiors, Inc., our Interior Design Sales Consultants provide clients with comprehensive design expertise and service using the full range of custom and one of a kind uniquely designed furniture. The successful Interior Design Sales Consultant will be a self-motivated entrepreneur who is tech savvy, has an eye for color, design and home furnishings, as well as the ability to sell design and build rapport with clients to keep them coming back. The designs include space planning, fabric coordination, product selection and overall project design. Successful execution is evidenced by developing individualized designs and achieving sales goals in a commission-based selling environment representing Rios Interiors, Inc. home furnishing products and services.

QUALIFICATIONS/REQUIREMENTS

Demonstrated ability to practice residential interior design including the ability to design and create home furnishing by selling Rios Interiors, Inc. products that are consistent with the customer's preference and budget.

Entrepreneurial attitude and approach with demonstrated strong design and furniture sales experience, customer service, communication and organizational skills.

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- Utilize corporate systems and technology to maximize efficiency in designing furniture projects and in our own store showroom. Must have the professionalism and proper office etiquette to work well with all members of Management.
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- Broad knowledge as an interior designer and effective sales techniques and/or 5 years of experience equivalency.
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- Remain current on design and color trends to create fashionable design solutions.
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- Provide exceptional service to customers, before and after the sale, by promptly keeping customers informed of their order status including any delays. Participate as required in all corporate sponsored marketing and events.
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- Must be able to work holidays, evenings and weekends.
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- Must have a valid driver's license with a good driving record and provide own transportation to and from customer's homes.
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- A minimum of four (4) years, combined, practical interior design experience and interior design education; two (2) or four (4) year degree from an accredited institution preferable.

COMPENSATION & BENEFITS

- Competitive commission based compensation plan
- Advancement after 3 month introductory training period
- Paid Holidays/Vacation
- Employee discounts
- Training and Development

Our competitive compensation plan is as follows; the initial compensation will be structured on an hourly basis for the duration of the first 3 months of employment. After the candidates successfully graduate from their “evaluation period” you will have the potential to realize up to 3% commission on all written sales upon delivery and approval of all closed invoices from your Sales Floor Manager.

A PLACE TO GROW

Rios Interiors, Inc. offers a dynamic environment, where we regularly collaborate, share our diverse knowledge, and learn new skills from each other. We’re dedicated to helping our people reach their professional goals through internal promotion, transfers and job-related training.

Equal Opportunity Employer

How to Apply:

Download and complete this [employment form](#), then mail or fax to:
RIOS INTERIORS INC.
2465 N. Main St.
Ft Worth, Tx 76164

Fax: (817) 626-8601

Call: (817) 626-8600

Email: natirios@riosinteriors.com